AGENDA

I. AGB Presentations & Discussion

12:30 p.m. – 2:00 p.m.   A. Governance vs. Operations/Management

2:00 p.m.   Break

2:10 p.m. – 3:40 p.m.   B. Charting the Future of Higher Education

The April 2, 2024, Board of Visitors continuing education session will be in person. Members of the public are welcome to join in person or may view this session live at the following link: https://bov.gmu.edu/live/. Overflow gallery seating is available in Merten 1204.

The purpose of this session is to provide an additional opportunity to meet the State Council of Higher Education for Virginia’s (SCHEV) continuing education requirement. Compliance is to be reported every year by July 1 to SCHEV. The following is the specific continuing education code:

The SCHEV for Virginia, in fulfilling the requirements under § 23.1-1304, shall develop educational materials for board members with more than two years of service on the governing board. Each such board member shall participate in further training on board governance at least once every two years, and the Council shall develop criteria by which such board members shall demonstrate compliance with this requirement.

No public comment will be taken at this session.
Revisiting the Basics

Governance, Management, and Fiduciary Responsibilities

Carlton E. Brown, Ed.D.
AGB Senior Fellow
April 2, 2024
Carlton E. Brown, Ed.D.

Currently:
- Board Member, San Francisco Bay University
- AGB Senior Consultant and Senior Fellow
- Senior Executive Search Consultant, AGB Search

Previously:
- President, Savannah State University
- President, Clark Atlanta University
- Special Assistant to the Chancellor for System Wide Projects, University System of Georgia
- Board Member, Georgia Research Alliance
- Chair, University Consortium for Liberia
What does it mean to be a “strategic” board?

Source: Ellen Chaffee, AGB
Fiduciary Duties

Under state statutory and common law, board members of corporations—including nonprofit corporations (such as institutionally related foundations) and public bodies that operate colleges and universities—must act in accordance with the fiduciary duties of care, loyalty, and obedience.
The Duty of Care

... requires board members to execute their responsibilities in good faith with the care that an ordinarily prudent person in a like position would exercise under similar circumstances.
The Duty of Loyalty

... requires board members to act in a manner that is reasonably believed to be in the interest of the college, university, system, or foundation and its nonprofit or public purposes rather than in their own interests or the interests of another person or organization.
The Duty of Obedience

... requires board members to ensure that the college, university, system, or foundation is operating in furtherance of its stated purposes, as set forth in its governing documents, and in compliance with the law.
Ten Key Responsibilities of the Board

1. Establish, disseminate, and keep current the mission of the institution.
2. Select and support the president of the institution.
3. Periodically assess the president’s performance and review his or her compensation.
4. Charge the president with the task of leading a strategic planning process, participate in that process, approve the strategic plan, and monitor its progress.
5. Ensure the institution’s fiscal integrity, preserve and protect its assets for posterity, and engage directly in fundraising and philanthropy.

Source: Shared Governance for Agile Institutions by Steven Bahls, AGB 2023
Ten Key Responsibilities of the Board

6. Ensure the quality of the education provided by the institution.
7. Safeguard both the autonomy of the institution and the related tradition of academic freedom.
8. Ensure that the policies and processes of the institution remain current and are properly implemented.
9. Engage regularly with the institution’s major constituencies.
10. Ensure that the board’s business is conducted in an exemplary fashion, that its governance policies and practices are kept current, and that the performance of the board, its committees, and its members are periodically assessed.

Source: Shared Governance for Agile Institutions by Steven Bahls, AGB 2023
The Goals of Shared Governance

- Ability to Address New Challenges
- Better-Informed, Timely Decisions
- Faster, More Agile Implementation
- Mutual Investment in Outcomes
- Better Faculty and Staff Retention
- More Satisfying Board Participation in Governance
- Model of Civility

Source: Bahls, Steven, 2023, Shared Governance for Agile Institutions, AGB, Exhibit 1: The Goals of Shared Governance
Components of Shared Governance as a System for Aligning Priorities

- Culture of transparency and open communication
- Commitment to jointly consider difficult issues and jointly develop strategic directions
- A commitment to develop systems to make timely decisions that support agility and action
- Shared set of metrics to measure success
- Set of checks and balances to ensure that the institution remains mission-focused

Source: Bahls, Steven, 2023, *Shared Governance for Agile Institutions*, AGB, Exhibit 3: Components of Shared Governance as a System for Aligning Priorities
Common Areas Needing Clarification

• What to do when I am presented with a problem by a constituent member.

• How to handle pressure for certain policies or postures from appointing authority. Other points of power.

• Can I visit the campus independently and if so? What is my posture and responsibilities?

• How to avail the university of key expertise that I have or can provide.

• What does my fund-raising role entail?

• What must I disclose to my fellow board members or to my chair?
Understanding and Charting the Future of Higher Education

Carlton E. Brown, Ed.D.
AGB Senior Fellow and Senior Consultant
April 2, 2024
2022 marked our 50th anniversary as George Mason University. In our first half century as a university, Mason has grown remarkably, into the largest, most diverse, and most innovative public research university in the Commonwealth of Virginia, ranked America's No. 1 young university. Yet, even as we celebrate all we and our predecessors have accomplished, we must turn our attention to the next half century and beyond, because a new and very different world is fast emerging, and the future of higher education belongs to those universities that can best adapt.
Higher education is not immune from historical events that have shaped other industries.

Higher education will be the next industry to experience a hard fall— with many failures and victors.
Undeniable Macro Trends

• **Technology**
  - Technology Migration
  - Increased Number of Players
  - Pandemic Boost
  - AI and AR

• **Transfer**
  - Most Students Attend Two or Three Institutions
  - Complicated, Partially Known Process
  - People with Some Credits and No Degree
Undeniable Macro Trends

• **Degrees and Credentials**
  • Reduced Reliance on the Degree
  • Ubiquity of Credentials, Badges, Certifications
  • Questioned Value
  • International Comparisons of Academic Achievement
  • Operating Rhythms
Unbundling the Degree

Need for fewer general education courses

- Dual Enrollment
- CLEP / DANTES
- High School Summer Programs
- Enrichment programs that give college credit
- Summer online
- For credit MOOCs
- AP (Advanced Placement) Courses (37% of High School Students took an AP Exam in 2017)
Issues to be Addressed

• Student Success and Outcome Accountability

• Workforce Connectivity and Relevance

• Student Institutional Culture and Mental Health

• New Institutional Configurations
Comparing Market Segments

The market segment for adult degree completion is larger than the traditional high school segment

- 40 million adults with college credit and no degree
- 5 million are seeking degrees
- 3.3 million high school students graduating
Thornier Issues to Be Addressed

• Faculty Aging, Faculty Tenure, Traditional Faculty

• Diversity, Equity, and Inclusion

• Financing Higher Education and Cost to Consumer and Society

• Innovation vs. Institutional Stability

• Board Independence, Leadership and Undue Influence

• Academic Freedom and Freedom of Speech
Recognizing the need for new strategies in higher education boards is crucial for effective governance

• Trustees are facing challenges such as the pandemic, the enrollment cliff, declining state funding, and increasing online learning that ultimately will make or break the institution they govern and are responsible for.

• To face these challenges, it requires wise leadership at the trustee level as well as a paradigm shift in the governance structure.
  • Boards need to move into oversight AND consultative roles to offer critical guidance to presidents and the institution as a whole
  • Expertise in understanding macro trends (new regulations, technology, the global environment, a changing workforce, and funding) redefine how higher education creates and maintains value.

Paul Friga, 2023
### Rethinking the Change Paradigm

<table>
<thead>
<tr>
<th>Most Institutions Do…</th>
<th>More Institutions Should…</th>
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<tbody>
<tr>
<td>Form a committee</td>
<td>Have a bias towards action</td>
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<tr>
<td>Have representation from all areas</td>
<td>Use key implementation members who will be accountable</td>
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<tr>
<td>Select a popular person to lead the committee</td>
<td>Be led by or co-led by a cabinet/leadership member</td>
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<tr>
<td>Generate a lengthy report</td>
<td>Define specific outcomes, resources, resource needs, and timelines</td>
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<tr>
<td>Produce recommendations as outcomes</td>
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<td>Have a leadership team that waits for recommendation</td>
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Keys to Future Positioning

• Move from Anchor to Impact Lead
• Continue to Focus on Building Community
• Constant Re-Assessment
• Be What you Advocate
• Keep Looking for Blue Oceans
• Controlling Influencer Responsibility
2023 Trends

Written by HLC President Barbara Gellman-Danley
Each year, HLC provides a list of current trends that impact the higher education ecosystem. The trends are released at our Annual Conference, with a theme this year of “Learn, Lead, Luminate.” These trends reflect patterns that are exemplified in books, special reports, articles, podcasts, conferences, and other sources. This year’s trends include a mix of hope and challenges, and they can be used for deep discussions on campuses, thereby empowering the important question, “What does this mean for us?” While these trends are not prioritized, it might be useful for readers to create their own rankings and prioritizations for the next few years.

1. Student Mental Health
   a. Post-pandemic stress is exacerbating the emotional well-being of students.
   b. Colleges and universities are increasingly focused on identifying the signs that suggest mental health is affecting their learners.
   c. There remains a need for more campus resources to meet the demands.
   d. Higher education is witnessing a growing need for trauma-informed leaders.
   e. Faculty capacity is stretched as students turn to them as “first responders.”
   f. The mental health of all employees is equally omnipresent and can ultimately impact students.

2. Diversity, Equity, Inclusion and Belonging (DEIB)
   a. Access to education and training on these issues is important for both students and employees.
   b. Higher education is often at the forefront of recognizing the advantages of a culturally diverse student body and faculty, aligned with the institution’s mission.
   c. Inclusion and belonging are important to the student’s need to feel part of a community, and a welcoming education experience.
   d. Higher education is seeing increased Hispanic student enrollments. At the same time, some students of color remain disadvantaged in the postsecondary education system.
   e. The Generation Z students are having a growing impact on racial and ethnic diversity in higher education.
3. The Changing Landscape of Credentials

a. The growth of non-degree credentials is exponential and an increasing part of the educational offerings to students.

b. Stackable certificates leading to degrees are productive options for learners, documenting skills and completion along the way.

c. Certificates, certifications, and licensure often lead to immediate and measurable workforce placements and promotion.

d. Third-Party provider partnerships with colleges and universities are increasing, requiring guidance and scrutiny to be productive and rewarding for students.

e. Stand-alone, non-higher education providers are growing at a rate which will have an impact on post-secondary enrollments, and a potential shorter path to employment.

f. Implementation of short-term Pell grants are on the horizon, which would link new credentials to federal dollars.

4. Finance

a. Enrollment shifts have an impact on budgets, with some schools normalizing post-Covid and others still struggling.

b. State support for higher education is moving in a positive direction.

c. Tuition costs and freezes are more prevalent, addressing the need for an affordable Return on Investment (ROI) for students.

d. Adult learners are entering higher education in numbers surpassing traditional-age students.

e. Streaming classes and other technology costs are placing pressures on institutions to upgrade infrastructures and software, while colleges consider the balance of buildings versus alternative modalities.

5. Teaching and Learning

a. Skills-based learning is a popular pathway for students, offering the workforce qualified job applicants and employees. The use of Competency-Based Education is a major component in this transition.

b. Assessment of outcomes is critical and remains challenging as many courses and programs strive to measure student learning. The capacity to build supportive data systems varies by institutional type and finances.

c. Major shifts to hybrid and online offerings are uprooting the traditions of “on campus” learning, with students and faculty taking increased agency in decisions.

d. Training of faculty on new methods (i.e., online, Artificial Intelligence) is critical in redefining the concepts of teaching, learning, and research.

e. The role and integration of experiential learning are increasing as well as expected from learners.

6. Transfer Roadblocks

a. Sector bias continues to impact students’ ability to transfer, while more institutions are moving toward greater collaboration and transparency.

b. Access options are derailed without well-outlined and coordinated articulation agreements.

c. Without increased transferability and transparency, students are more likely to end up with increased debt.

d. The need to repeat courses is a burden to students who deserve to have integrity and clarity in their educational journey.

e. A well-implemented Learner Record would help students consistently demonstrate their lifetime portfolio of learning.

7. Leadership

a. The mental health challenges go beyond students and impact current and future leaders. Resilience is becoming a necessary skill for those in charge. Self-care is also very important.

b. The rapid departure from jobs in higher education will leave a vacuum of qualified applicants.

c. More non-traditional candidates are filling leadership roles.

d. Leaders are balancing great rewards and burnout.
8. Outcomes
a. Predictive analytics, interventions, and institutional capacity vary across higher education and continue to be key indicators in public opinions on the ROI of a college degree.
b. The debate continues on ways to measure student success and the data required to provide accurate insights.
c. The importance of recognizing institutional differences, missions and “context” remains at the center of the debate on student outcomes.
d. Integration of the “student intent” variable is still more conceptual than measurable in higher education, which may reflect the limitations of reliable outcomes.
e. Public pressures for increased accountability continue with a focus on debt, job placement, graduation rates and other outcomes for success.

9. The Value of Higher Education
a. There is a growing fluctuation of public perceptions regarding ROI of a college degree vs. other credentials.
b. Cost and relevancy of certain programs are placing some institutions in the middle of state and national debates.
c. Students’ need for “purpose” is critical in the value higher education provides.
d. Institutions struggle to balance planning for an unknown future of higher learning and serving immediate needs. The pandemic highlighted the importance of crisis management and planning for significant disruptions.
e. The exit of well-known institutions from the rankings begs the question of the value of such measurements for decision-making.

10. Online Program Managers (OPMs)
a. The growth of OPMs poses significant opportunities for partnerships with higher education.
b. The importance of vetting providers for quality assurance is growing.
c. While there are many success stories, some partnerships could become a race to increased enrollments and possibly lower the quality offered to students.
d. New partnerships are providing increased access to systems for online learning at traditional higher education institutions.
e. Institutions need to have guidance in developing contractual arrangements and accountability.
f. The growth in OPMs will have continued impacts on state and federal regulations.

11. Consumer Awareness
a. There are mounting concerns about transparency and integrity provided to learners.
b. This includes concerns about predatory recruiting, misleading students, and the importance of Borrower’s Defense regulations.
c. Consumer awareness is often affiliated with one sector but applies to all sectors of post-secondary education.
d. The increased need for student awareness and asking the right questions can stimulate accrediting agencies to provide some solutions. (Resource: https://studentguide.hlcommission.org )

12. Innovation
a. The need for agility and speed to market is critical for innovative transformations in higher education. This has to be balanced with quality assurance and continuous input from users.
b. Colleges and universities can benefit from safe spaces for innovation and freedom to “fail” without accreditation, state, or federal penalties.
c. The importance of measurements of success along the way defines which innovations will prosper.
d. Colleges and universities continue to develop outstanding and productive innovations for learners.
13. Partnerships, Mergers, Affiliations and Acquisitions
   a. Partnerships in all areas of higher education grew in the past academic year.
   b. Conversions from For-Profit to Non-Profit institutions can be productive, while also attracting significant public debate on the integrity of these transactions.
   c. New partnerships are offering lifelines to struggling institutions, although many will close in the coming years.

d. Political pressures are rising in new and substantive ways.

d. Faculty are feeling challenged and discouraged, while others support the changes, reflecting the political polarization of the country and on campuses.

14. Workforce Needs
   a. Real-time learning and immediate benefits to employers are increasingly the focus of both institutions and Third-Party providers.
   b. The importance of apprenticeships, internships, and other experiential learning is becoming a dominating factor in the future of learning opportunities.

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c. Students need a culture of lifelong career support, starting with appropriate services on campuses. The time of “one office in isolation” is over.

b. Digital career counseling reflects the need to adapt to new modalities of hybrid and online programs. Students and alumni seek career support remotely for practicality, immediacy, and convenience.

c. Smaller or under-funded institutions may lack the capacity to offer sufficient career guidance, leaving students feeling disengaged during and after their college experience.

d. Partnerships have the possibility of enhancing career guidance beyond institutions of higher education.

15. The Shrinking Focus on Liberal Arts
   a. The importance of critical thinking, communication, and people skills continues to be questioned, while employers are simultaneously noting the importance in the hiring decisions. The public sometimes suggests workforce training should supplant the liberal arts. Debates continue in ways that suggest it is not an “either/or” pathway; it is both.
   b. Institutions are reviewing and closing some liberal arts programs that held historical prominence on campuses. Financial support is diminishing and sometimes shifting to more workforce-oriented curricula.
   c. In any case, the importance of a liberal arts education remains a lens to the development of a person as a whole.

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16. Broken Traditions
   a. The tenure debate continues with increased scrutiny and influence from elected officials.
   b. The question of who owns the curriculum exemplifies the rise of external influences on post-secondary education.

d. The tenure debate continues with increased scrutiny and influence from elected officials.

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17. Career Centers’ Shortcomings and Opportunities
   a. Students need a culture of lifelong career support, starting with appropriate services on campuses. The time of “one office in isolation” is over.
   b. Digital career counseling reflects the need to adapt to new modalities of hybrid and online programs. Students and alumni seek career support remotely for practicality, immediacy, and convenience.
   c. Smaller or under-funded institutions may lack the capacity to offer sufficient career guidance, leaving students feeling disengaged during and after their college experience.
   d. Partnerships have the possibility of enhancing career guidance beyond institutions of higher education.

18. Evolving Workplace Practices and Challenges
   a. The move to more hybrid work environments has dramatically changed higher education.
   b. Many have returned to the office on one hand, and others work remotely or in a hybrid environment. This shift impacts capital decisions about buildings.
   c. Higher education, like the rest of the world is experiencing the Great Resignation, the Great Disengagement, the Great Retirement and Quiet Quitting in finding qualified applicants for jobs post-Covid.
   d. All these trends suggest the need for educating, mentoring, coaching, and providing support for current and future faculty, staff, and leaders in higher education.

Trends are good predictors for the future, although they are always evolving. As Peter Drucker stated, “The best way to predict the future is to create it.”
Consider creating your own rankings and prioritizations:

___ Student Mental Health
___ Diversity, Equity, Inclusion and Belonging (DEIB)
___ The Changing Landscape of Credentials
___ Finance
___ Teaching and Learning
___ Transfer Roadblocks
___ Leadership
___ Outcomes
___ The Value of Higher Education
___ Online Program Managers (OPMs)
___ Consumer Awareness
___ Innovation
___ Partnerships, Mergers, Affiliations and Acquisitions
___ Workforce Needs
___ The Shrinking Focus on Liberal Arts
___ Broken Traditions
___ Career Centers’ Shortcomings and Opportunities
___ Evolving Workplace Practices and Challenges